

## Rachel Pollock

### Partner

Rachel is responsible for the global delivery of Enterprise Content Management consulting services within Attevo. She has extensive experience in the delivery of consulting solutions in a number of vertical sectors, including local and central government, legal, construction, pharmaceutical, retail and transport.

Prior to joining Attevo, Rachel was employed by Open Text (formerly Hummingbird) as Consulting Director for Northern Europe. Her responsibilities included managing a multinational team of consultants that delivered solutions to a wide portfolio of European clients. Rachel's role also required a significant amount of business development liaising with senior sales and management staff within Open Text. She was instrumental in winning a number of strategic deals and also promoting solution initiatives, enabling Open Text to focus on new areas of service revenue.

Before joining Open Text, Rachel was Vice President of Professional Services with Computer Associates (now CA), responsible for the consulting practice in EMEA. During this period, Computer Associates made significant gains in terms of service revenue. Rachel was also responsible for driving new quality practices and program management initiatives.

Prior to Computer Associates, Rachel was co-founder of a successful consulting firm, Knowledge RSS, which was later purchased by Realogic Inc.

Rachel holds a Bachelor of Science, with honors, in Psychology and a Master of Science in Intelligent Management Systems.